

# Standard Timing Model

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## INTRODUCTION

In the quest for operational excellence, few tools are as foundational—and yet as frequently misunderstood—as the **Standard Timing Model**. At its core, a Standard Timing Model is a systematic framework used to define, measure, and replicate the amount of time required to complete a specific task or process under normal conditions. It is not merely a stopwatch exercise; it is a strategic asset that enables organizations to move from guesswork to precision. Whether you are managing a factory floor, coordinating a software development sprint, or optimizing a hospital intake process, the Standard Timing Model provides the baseline from which all improvements begin. This article explores the anatomy of these models, the methodologies used to build them, their real-world applications, and the best practices that separate a useful model from a merely academic one.

## WHAT IS A STANDARD TIMING MODEL?

A Standard Timing Model is a documented, repeatable estimate of the time a qualified worker should take to perform a defined task at a sustainable pace, using specified methods and tools. The key here is the word *standard*. It implies that the timing has been observed, analyzed, and validated under controlled conditions—not just guessed. These models are the bedrock of capacity planning, costing, scheduling, and continuous improvement initiatives. They allow managers to answer critical questions: How many units can we produce in a shift? How should we price this service? Where is the bottleneck in our workflow?

## The Difference Between a Model and a Simple Time Study

A simple time study might capture how long a process took once. A Standard Timing Model, by contrast, accounts for variability through statistical sampling, applies allowances for fatigue, personal needs, and delays, and is designed to be updated as methods improve. It is a living document rather than a static number. The model often includes multiple elements for a single task—such as setup time, run time, and teardown time—each backed by its own data set.

## CORE COMPONENTS OF AN EFFECTIVE STANDARD TIMING MODEL

Every robust Standard Timing Model is built from several interdependent parts. Understanding these components is essential for anyone looking to create or evaluate a model in their own organization.

- **Task Decomposition:** The process is broken down into its smallest measurable elements. For example, "assemble widget" might become "pick up part A," "position part A on fixture," "insert screw," and so forth.
- **Normal Time:** This is the average time taken by a skilled, trained person working at a normal pace, without allowance for rest or interruptions. It is typically derived from multiple observations after normalizing for performance rating.
- **Allowance Factor:** No one works at 100% efficiency every minute of the day. Allowances account for personal time (bathroom breaks), fatigue (rest breaks), and unavoidable delays (machine adjustments, waiting for materials).
- **Standard Time:** This is the final, usable number: Normal Time multiplied by (1 + Allowance Factor). It is the target that drives schedules and cost calculations.
- **Method Definition:** Without a clear description of the work method, the timing loses meaning. A model must specify the tools, layout, and sequence of steps.

## KEY METHODOLOGIES FOR BUILDING A STANDARD TIMING MODEL

There is no single correct way to construct a Standard Timing Model. The best approach depends on the nature of the work, the resources available, and the required level of accuracy. Below are the most widely used methodologies.

## Time and Motion Study (Direct Observation)

This is the classic approach, dating back to the work of Frederick Taylor and Frank and Lillian Gilbreth. An analyst observes the worker, records cycle times for each element with a stopwatch (or modern software), and rates the worker's performance relative to a normal pace. The data is then adjusted to create the Normal Time. This method is highly accurate for repetitive manual tasks but can be intrusive and time-consuming.

## Predetermined Motion Time Systems (PMTS)

PMTS, such as Methods-Time Measurement (MTM) or MODAPTS, use published tables of time values for basic human motions (reach, grasp, move, position, etc.). The analyst builds the model by adding up these pre-established times for each motion in the task. The advantage is that no stopwatch is required, and the method can be applied before a job even exists—ideal for designing new workstations. The trade-off is that it requires extensive training and can feel less connected to the actual workplace rhythm.

## Work Sampling

In work sampling, an observer makes thousands of random observations over a period, recording what each worker is doing at that instant. The proportion of time spent on each activity is then used to estimate total times. This method is excellent for non-cyclical or long-cycle work, such as maintenance or office tasks, where traditional stopwatch studies are impractical. However, it provides averages rather than precise elemental times.

## Standard Data Systems

Many organizations develop their own library of standard times for common elements. For instance, a machining company might have a standard time for "drill a 10mm hole in mild steel." These standards are derived from past studies and can be combined to model new jobs quickly. This is a pragmatic middle ground between direct observation and PMTS.

## PRACTICAL APPLICATIONS ACROSS INDUSTRIES

The versatility of the Standard Timing Model explains its widespread adoption. While it originated in manufacturing, its application has expanded far beyond the factory gate.

## Manufacturing and Assembly

This remains the heartland of Standard Timing Models. Automotive assembly lines, electronics fabrication, and food processing plants all rely on these models to set production targets, balance assembly lines, and calculate labor costs. A well-tuned model can identify exactly which station is the bottleneck and by how many seconds.

## Logistics and Warehousing

In a distribution center, a Standard Timing Model might define the expected time for picking a case of goods, packing a box, or loading a truck. These models are critical for workforce scheduling and for comparing the productivity of different shifts or facilities. Companies like Amazon use sophisticated timing models to optimize every step of the fulfillment process.

## Healthcare

Hospitals use timing models for surgical procedures, patient intake, and laboratory testing. A Standard Timing Model for an operating room helps schedule surgeries more accurately, reducing overtime and idle time. In emergency departments, timing models for triage and treatment can directly impact patient outcomes.

## Service and Office Environments

Even knowledge work can benefit from a thoughtful application of timing models. Call centers use Average Handling Time (AHT) as a standard metric, which is a form of Standard Timing Model. Claims processing, loan underwriting, and data entry are other service areas where standardized timing improves consistency and capacity planning.

## BENEFITS OF A PROPERLY IMPLEMENTED STANDARD TIMING MODEL

When executed correctly, the return on investment from building a Standard Timing Model can be substantial. The benefits extend beyond simply knowing how long something takes.

1. **Accurate Costing:** Labor is often the largest variable cost. With a standard time, you can calculate labor cost per unit with confidence, enabling better pricing and profitability analysis.
2. **Realistic Scheduling:** Instead of optimistic or pessimistic guesses, you have data-driven lead times. This improves on-time delivery and customer satisfaction.
3. **Fair Performance Measurement:** Workers are evaluated against a known, objective standard rather than a subjective boss's opinion. When done transparently, this boosts morale and provides clear targets for improvement.
4. **Continuous Improvement Baseline:** A standard time is the starting line. After a process improvement, you can re-measure and quantify the exact gain. Without a model, you cannot know if you are truly improving.
5. **Capacity Planning:** You can model different scenarios: what happens if demand increases by 20%? How many people do we need? The model provides the numbers to support those decisions.
6. **Training and Onboarding:** New employees have a clear target for what constitutes acceptable performance. Training programs can be structured around achieving the standard time.

## CHALLENGES AND PITFALLS TO AVOID

Despite its power, a Standard Timing Model is not without risks. Many well-intentioned efforts fail because of these common mistakes.

## Overcoming Worker Resistance

Timing studies can feel threatening. Workers may fear that a faster standard means a harder pace or even job loss. The key is transparency and involvement. Explain the purpose of the model—usually improvement and planning, not punishment. Include workers in the observation and validation process. When people understand the "why," resistance decreases significantly.

## Avoiding Over-Precision

Just because you can measure to the hundredth of a second does not mean you should. A Standard Timing Model should be as precise as necessary for the decision it supports. For a high-volume, short-cycle task, tenths of seconds matter. For a weekly maintenance job, accuracy within a few minutes may be sufficient. Over-precision wastes resources and can make the model brittle.

## Maintaining the Model

Processes change. New tools, new layouts, and new methods all render an old model obsolete. A Standard Timing Model must be periodically reviewed and updated. Organizations often make the mistake of building a model once and then using it for years without validation. Assign ownership and a review cycle to keep the model relevant.

# Ignoring Variability

No task takes exactly the same time every time. A good model captures not just the average but also the variability—often in the form of the distribution of cycle times. This allows for more sophisticated planning, such as using buffers or safety time. Ignoring variability leads to schedules that look good on paper but fail in practice.

## BEST PRACTICES FOR DEVELOPING A STANDARD TIMING MODEL

Based on decades of industrial engineering experience, certain principles consistently lead to more reliable and accepted models.

- **Involve the operators.** They know the job best. Their input on method, difficulty, and typical interruptions is invaluable.
- **Observe multiple cycles over multiple days.** One observation is an anecdote; dozens of observations distributed across different conditions produce a statistical fact.
- **Define clear boundaries.** What is included in the timing? What is excluded (e.g., team meetings, machine breakdowns)? Document these assumptions clearly.
- **Use technology wisely.** Modern software can capture video, automatically record times, and perform statistical analysis. But the technology is a tool; the analyst's judgment still matters.
- **Test the model.** Run a pilot. Compare the model's predictions against actual output over several weeks. Adjust as needed before rolling out broadly.
- **Train all stakeholders.** Engineers, managers, supervisors, and workers should all understand what the model is, how it was built, and how it will be used.

## THE FUTURE OF STANDARD TIMING MODELS

As technology evolves, so do the methods for building and using Standard Timing Models. Several trends are shaping the next generation of these critical tools.

# Industry 4.0 and Real-Time Data

Sensors and IoT devices now capture machine cycle times, worker motion data, and process parameters automatically. This continuous data stream allows for dynamic timing models that update in real time. Instead of a static standard, you have a living model that reflects current conditions. This is particularly powerful in high-mix, low-volume environments where traditional studies are impractical.

# Machine Learning for Variability Prediction

Advanced algorithms can analyze historical timing data to identify patterns and predict variability. For example, a model might learn that a particular process takes longer on Monday mornings or when a specific machine is used. This predictive capability enables proactive scheduling and resource allocation.

# Ergonomics Integration

There is growing recognition that a Standard Timing Model should not ignore human well-being. New methodologies integrate ergonomic risk assessment with